

Partnerplus

CUSTOMER CONNECT

Connect our team to a new customer and gain \$\$ rewards for this new relationship!



- + For every new customer scanner unit sold, earn a raffle ticket entry for a \$1,000 prize at the end of the year
- + A new customer sales of 50+ units will automatically qualify you for GranPremio status

Customer Connect:	Scanners		Service Subscription
Customer Type	Current	New	New/Current
Introduction / Product Overview - video call	\$ 25	\$ 50	\$50
Pilot - service or scanner testing	\$ 50	\$ 100	\$100
New Business – Segment or service sale	\$ 100	\$ 250	\$250

Terms & Qualifications

- New Customer: not having purchased Panini products (last 10 years) in either RDC and/or Branch business segments
 - If the FI only did RDC only, then Branch (TIC) would qualify as new business
 - If the FI only did Branch (TIC), the RDC would qualify as new business
- Panini Rep sets up call with appropriate banking decision maker with Panini sales (rep welcome/expected to join call)
- Scanner and Service sales cash reward: if meeting leads to sale or subscription of 50+ scanners within 6 months of intro call or presentation
- All Customer Connect rewards are on top of Premio rewards



Cash awards are directly placed on the Panini Black Card

The Elite Tier for accelerated Premio Points!

Reach your milestone sales goals of 500 scanners and start to earn accelerated Premio Points the following month.

You can then start the next year in your GranPremio elite status!



i:Deal		Vision X		Vision E		ml:Deal		Vision neXt		EverneXt		Vision 1	
BASE POINTS	GRAN PREMIO POINTS	BASE POINTS	GRAN PREMIO POINTS	BASE POINTS	GRAN PREMIO POINTS	BASE POINTS	GRAN PREMIO POINTS	BASE POINTS	GRAN PREMIO POINTS	BASE POINTS	GRAN PREMIO POINTS	BASE POINTS	GRAN PREMIO POINTS
2	4	5	9	7	10	7	10	10	15	12	18	2	4

*Terms and conditions apply. Both promotions are currently active and will continue indefinitely. When you reach 500 qualifying units sold this year, you attain the GRAN Premio status and will continue the following year by continuing the minimum of 500 sales units. For the Customer Connect will be reviewed and approved by the Panini team for final rewards – multiple accounts can't be combined; and deals must be registered on PartnerPlus and checked as eligible (last 10 years or New Account). Please contact your NewWave representative at 800.536.5222 for more information. NewWave & Panini reserve the right to modify/discontinue this promotion at any time, and without notice.